

TEAM



NEWS

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STOCK PRICE ADJUSTMENT

Diversified Labeling Solutions (DLS) will be raising our pricing on all our stock products effective September 1st to reflect the previously announced industry increase in material costs that went into effect in early July. As always, we have tried to minimize our price increase as much as possible as we are very aware the burden these increases put upon you and your customers. Please contact our quotes department at quotes@teamdlsolutions.com or 800-397-3013 X2 to request a copy of our new stock price list.

DIGITAL LABELS

We are currently evaluating various digital label presses being offered in the marketplace. As part of our ROI evaluations, we would like to hear from you regarding how much digital business you are currently running and whether you would be interested in having DLS run your digital label work for you. Please contact either Jim Kersten at 800-397-3013 X103 or Bob Hakman at X127 to discuss. We would love to hear how we can help expand our business opportunities together.

MATERIAL SUPPLY UPDATE

We continue to hear from our label suppliers that the upward pressures on raw material components are still continuing to grow. We expect another industry wide material increase to be announced sometime between September and the first of the year.

We also have heard from our ribbon suppliers that their raw material supplies are still shaky and they also expect to announce increases this year as well.

DLS will continue to keep you informed of developments in the supply chain as we hear them. While the news may not be good, we feel it is better to be informing our customers to what is going on in the marketplace. Thanks for all your support in these trying times!

You will hear from us from time to time as we have new offerings. Please contact us for a full catalog and price list of our labels and ribbons, 800-397-3013 x2 or e-mail Lori Day at lday@teamdlsolutions.com.

Please call us if you do not wish to be contacted in the future, 800-397-3013 x2.

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